

dyson



Dyson is a global technology company founded in 1993 in Malmesbury, UK. Over 10,000 people, including James Dyson himself, spend their days strategizing, inventing technology and telling the Dyson story to the world. It's all about better ideas and better technologies to solve other people's problems.

Since 1998 Dyson can be found on the German market. Over 130 people are responsible for the marketing and selling out all our Dyson products. We are on an expansion drive and have many exciting plans for the future, therefore we are looking for a:

## (Senior) Financial Controller (m/f/d) – Cologne, Germany

Dyson Germany has been a key source of growth within the EU region in the past years. One of the key enablers for that has been the growth of Direct business, which continues to be a key strategic priority and a major building block in the German business plan for the coming years. A multi-faceted channel which includes Dyson.de, Dyson Customer Services, and Dyson marketplaces operates 24/7 with world class owner experience at its core.

The holder of the (Senior) Financial Manager role will play an essential role in making sure that this growth journey continues. The role has significant exposure to senior leadership in Germany and HQ. It combines two interesting roles under one hat:

1. Business partner the key members of the direct/digital channel, which is the fastest growing part of the German business, to drive the strategy for growth and measure the results by driving insightful financial analysis in a rapidly evolving business model. The role will also support investment decisions through robust and objective ROI analysis and financial modeling.
2. Be the right hand of the Finance Director to lead the profit forecasting and the coordination of the month-end / year end close with the FCoE, Dyson's shared service centre.

### ACCOUNTABILITIES:

1. Deliver financial leadership in Direct and Digital including:
  - Planning and Forecasting – Partner the market Digital Director to plan their resource and infrastructure requirements, short and long term. Partner the Direct business executives to forecast sales by channel and category. Quantify risks and opportunities
  - Supporting "Test & Learn" Initiatives – Establish robust processes to track the impact and ROI of pioneering initiatives and campaigns
  - Influencing investment decisions by benchmarking costs / benefits across markets and channels
2. Lead P&L controlling in Germany via:
  - Leading the Month-end and Year-end close coordination by collaborating intensively with the multifunctional business partners and ensure clear communication with FCoE and Dyson leadership
  - Leading end-to-end P&L management ensuring the timely reporting of actuals and a smooth forecasting process
3. Contribute to overall financial capability building program in the broader German organization (e.g. Finance for Non-Finance trainings)

## SKILLS/ EXPERIENCE REQUIRED:

- University Degree in Finance / Accounting or comparable
- Min. 3 years of experience of working in a high performing organization
- Commercial Finance / Business partnering experience
- Fluent in German & English
- Expertise in P&L management and can demonstrate financial expertise
- Working knowledge of the retail industry, either with an electrical manufacturer or other
- Strategic planning capability
- Methodical business planning capability
- High level of communication skills - both verbal and written
- Influencing skills
- Excellent personal and business presentation skills
- Strong team player

## BENEFITS:

- 30 days holiday
- Pension scheme
- 24/7 accident insurance
- Flexible working hours
- Homeoffice
- Relaxed dress code
- Free on-site parking or subsidized job ticket
- Discount on Dyson machines and Corporate Benefits
- Subsidized sport activities

Our culture is unique. It's not easy or comfortable. It's certainly not for everyone, but if you thrive on challenge and are excited by change – it could be for you. If you are interested in starting an exciting career at Dyson, please send us your application including your salary expectations and possible start date ([here](#)) and start your dynamic career today!

Please apply only online! For further questions please contact Greta Renner ([careergermany@dyson.com](mailto:careergermany@dyson.com)).